



Eugène Eisenberger Entreprises

Fusions et Acquisitions - Mergers and Acquisitions

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Another deal closed by 3E in the Management Consulting sector Advised by 3E, AUDISOFT OXEA has been sold to SOLUCOM

After a first phase of fast and profitable development, Audisoft created in 1998 by Mr Nicolas MOREL, reached in 2008 a turnover exceeding 9.5 M€. Audisoft then entered in a period of regression caused mainly by the financial crisis. Audisoft Oxéa stabilized its activity in 2013 and then decided to strengthen its results by leaning on an actor of its sector for a new development phase.

Audisoft in 2006, assisted by 3E, had opened via an OBO its capital to the investment fund EPF III. The partners decided last year to assign 3E to search for an industrial partner allowing Audisoft to have more means to pursue its development and widen the evolution perspectives of its collaborators.

This divestiture closed with Solucom whose strategic plan Solucom 2015, consisted in accelerating its development on the Management Consulting in the banking sector and in having a new legitimacy on the expertise regarding risk and compliance, exactly the positioning of Audisoft Oxéa.

The operation took the shape of an acquisition by Solucom of 100% of the shares of Audisoft Oxéa.

This mission entrusted to 3E was just concluded successfully and demonstrates again its expertise in the Management Consulting sector.

About SOLUCOM

Solucom is a Management and Information System consulting firm established in 1990 by Michel Dancoisne and Pascal Imbert (current Chairman of the Management Board). Among its customers, major accounts stemming from all the business sectors, Solucom intervenes with the operational management and with the information system management in their strategic reflections, innovation initiatives and transformation projects. Solucom is listed on NYSE Euronext Paris. With 1 300 collaborators, Solucom generated a turnover 2013/2014 (financial year ended on 31/03/2014) of 141.6 M€ for an operating profit of 18.2 M€.

About AUDISOFT OXEA

Audisoft Oxéa is a Management consulting firm which accompanies big actors of the financial sector on all stakes regarding performance, regulation, compliance, internal control and risk management. The company intervenes with customers such as BPCE, Bank of France, Caisse des Dépôts, BNP Paribas, or Société Générale. The expertise of the firm is widely recognized by the financial actors, in particular by the regulatory authorities and the regulators. With around 30 collaborators, Audisoft Oxéa realized in 2013 an annual turnover of 4.5 M€ for a slightly negative operating profit and plans for 2014 a turnover of 4.6 M€ for a balanced operating profit.

About 3E

Created 29 years ago and led by Eugène EISENBERGER, SUPELEC engineer, HARVARD, HEC Entrepreneurs jury and joined more than 2 years ago by Hélène SIMON, EDHEC Business School, in order to develop consulting for companies in the digital sector. 3E advises divestitures, mergers or acquisitions, and financial transactions such as Growth Capital and/or LBO. 3E has many references in the Information Technology, Digital Marketing, Media, Electronics, Training, Education and Consulting sectors.

For any further information

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